

Natalie Privette-Jones received her Master's Degree in Social Work from the University of North Carolina at Chapel-Hill and worked full time as a Social Work Supervisor III until September 1998, when she left her employment to become a full time homemaker and a part time Mary Kay Sales Director.

Natalie completed directorship nine months after joining Mary Kay. She earned her Grand Am, Pink Cadillac and completed the \$300,000 Unit Club as a single parent and while working her full time job.

Natalie achieved the position of National Sales Director (NSD) after being with Mary Kay for only seven years. She built her NSD area within a 30 mile radius.

Her highest commission check has been \$32,365.06 for one calendar month and she has earned over 2 million dollars in commissions in her Mary Kay career.